

## IAM Harvard: Presenters' Books and Articles (recent publications)

### **Tracy L. Allen-Program Five**

Tracy L. Allen, "A Message of Love and Hope to All of Us, From One of Us." 9 Dispute Resolution Magazine, No.4 Page 10 (Summer 2005).

### **Lynne Bassis-Program Eight**

Lynne Bassis, "Litigators Who Take Advantage of the Mediation Process Help Their Clients." Los Angeles Daily Journal (April 11, 2002);  
Lynne Bassis, "VIEWPOINT: A mediator versed in disability law can help parties sort through the job task accommodation process, which is like a play." Los Angeles Daily Journal (February 8, 2002);  
Lynne Bassis, "Pilot Program Offers Benefits to Employers and Employees." Los Angeles Daily Journal (August 20, 2002).

### **Eleanor Barr-Program One**

Eleanor Barr, "Making Sound Decisions: How to Help Your Client Evaluate Settlement Options," 24 Alternatives 65, April 2006, International Institute for Conflict Resolution - CPR Institute.  
Eleanor Barr, Gene Moscovitch, "The Functional Use of Intuition in Mediating the Litigated Case," www.mediate.com, 2006.

### **Lakshmi Balachandra-Program Four**

Lakshmi Balachandra, "Special Section: Improvisation and Negotiation: An Introduction." Negotiation Journal, Vol. 21, No. 4 (October 2005);  
Lakshmi Balachandra, Robert C. Bordone, Carrie Menkle-Meadow, Philip Rinstrom, and Edward Sarath, "Improvisation and Negotiation: Expecting the Unexpected." Negotiation Journal, Vol. 21, No. 4 (October 2005);  
Lakshmi Balachandra, Frank Barrett, Howard Bellman, Colin Fisher, and Lawrence Susskind, "Improvisation and Mediation: Balancing Acts." Negotiation Journal, Vol. 21, No. 4 (October 2005);  
Lakshmi Balachandra, Mary Crossan, Lee Devin, Kim Leary, and Bruce Patton, "Improvisation and Teaching Negotiation: Developing Three Essential Skills." Negotiation Journal, Vol. 21, No. 4 (October 2005).

### **Robert C. Bordone-Program Six**

Robert C. Bordone and Michael Moffitt, editors, *The Handbook of Dispute Resolution* (Jossey-Bass, 2005)  
Sheila Heen and John Richardson, "I See a Pattern Here and the Pattern Is You." Personality and Dispute Resolution, pg. 35  
Daniel L. Shapiro, "Enemies, Allies, and Emotions: The Power of Positive Emotions in Negotiation." pg. 66  
Douglas Stone and Sheila Heen, "Bone Chips to Dinosaurs: Perceptions, Stories, and Conflict." pg. 150  
Frank E.A. Sander and Lukasz Rozdeiczer, "Selecting an Appropriate Dispute Resolution Procedure: Detailed Analysis and Simplified Solution." pg. 386  
Robert C. Bordone, Michael L. Moffitt, and Frank E. A. Sander, "The Next Thirty Years: Directions and Challenges in Dispute Resolution." pg. 507

### **Robert A. Creo-Program Seven**

Robert A. Creo, *Alternative Dispute Resolution: A Treatise for the Pennsylvania Practitioner*, George T. Bisel Company, (to be published June 2006);  
Robert A. Creo, The Master Mediator, a monthly web column found on CPR: International Institute for Conflict Prevention and Resolution website at www.cpradr.org;  
Robert A. Creo, Jacqueline A. Shogan and Chaton Turner, "Medical Malpractice ADR in Pennsylvania." Physicians News Digest (November 2005);  
Robert A. Creo, "Business and Practice Issues of US Mediators." Chapter 18 in *Mediators on Mediation*, Christopher Newmark and Anthony Monaghan, eds., (September 2005);  
Robert A. Creo, "Mediation 2004: The Art and the Artist." Penn State Dickinson Law Review, 108 No.4 (January 2004).

### **Ehud (Udi) Eiran-Program One**

Robert H. Mnookin and Ehud (Udi) Eiran, "Discord 'Behind the Table': The Internal Conflict Among Israeli Jews Concerning the Future of Settlements in the West Bank and Gaza." Journal of Dispute Resolution, Forthcoming.

### **Paul Fisher-Program Eight**

Paul Fisher, "How Attorneys In Mediation Face The Conflict Of Keeping The Client Happy Versus The Need To Discuss The Hard Issues - Or, How to Succeed in Mediation Without Losing Your Client." (pending publication);  
Paul Fisher, "Preparation Emphasizes What Clients Don't Want To Hear." Alternatives, CPR (Center for Public Resources) Institute for Dispute Resolution (April 2002); Also published as Chapter 20 in *Mediation: Approaches and Insights* (Juris Publishing, 2005);  
Paul Fisher, "Avoiding Impasse in Mediation -- A Critical Checklist For Mediation Counsel." Alternatives, CPR (Center for Public Resources) Institute for Dispute Resolution, May 2001; Also published as Chapter 24 in *Mediation: Approaches and Insights* (Juris Publishing, 2005).

### **Erica Ariel Fox-Program Nine**

Erica Ariel Fox and Marc Gafni, "Seeing with New Eyes: One Step Toward the Field of the Future." ACResolution, Fall 2005;  
Erica Ariel Fox and Marc Gafni, "Negotiating Wisely: The Third Eye of Decisionmaking." Dispute Resolution Magazine, Spring 2004;  
Erica Ariel Fox, "Review Essay: Bringing Peace into the Room", *Negotiation Journal*, July 2004.

### **Eric R. Galton-Program Eight**

Serge Roy, Avi Schneebalg and Eric R. Galton, *La Mediation: Preparer, Representer, Participer* (Yvon Blais 2005);  
Avi Schneebalg and Eric R. Galton, *Avvocati e Consulenti Delle Parti in Conciliazione* (Giuffrè 2004);  
Eric R. Galton, *Ripples From Peace Lake, Essays for Mediators and Peacemakers* (Trafford Publishing 2004);  
Avi Schneebalg and Eric R. Galton, *Le Role du Conseil en Mediation Civile et Commerciale* (Kluwer 2003).

### **Sheila Heen-Program One**

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### **David Hoffman-Program Three**

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### **William Isaacs-Program Three**

William Isaacs, *Dialogue: the Art of Thinking Together* (Currency Publishing, 1999).

### **Jeff Kichaven-Program Five**

Jeff Kichaven, "Pushy Courts Tainted Mediation of Clergy Case." December 2005, [www.dailyjournal.com](http://www.dailyjournal.com)  
Jeff Kichaven, "Absolute Confidentiality- Is it Wise?" [www.mediate.com](http://www.mediate.com);  
Jeff Kichaven, "Pay More and Resolve Cases? The Value Issue in Court Mediation." *Alternatives*, Vol. 23 No. 11 December 2005.

### **Stephen Kosslyn-Program Seven**

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#### **Jeff Kravis-Program Four**

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#### **Robert Mnookin-Program Two**

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**Daniel Shapiro-Program Six**

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## **Publications by Frank E. A. Sander**

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- Frank E. Sander, *Tax and Financial Aspects of Divorce* (Natl Practice Inst, June 1984)
- Eric D. Green, Stephen B. Goldberg, Frank E. A. Sander, *Dispute Resolution (Illustrated)* (January 1985);
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- Frank E. A. Sander, "Varieties of Dispute Processing." in *The Pound Conference: Perspectives on Justice in the Future* (A. Levin & R. Wheeler, eds., West, 1979).

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